

ATL Marketing and Communications Committee

April 16, 2019

ATL Website Update

Jackson Spalding



MARKETING & COMMUNICATIONS UPDATE April 2019

Ericka Davis, ATL Chief Communications Officer

Scheree Rawles, ATL Director of Communications & Media Relations

MARKETING & COMMUNICATIONS UPDATE

Earned Media Third Quarter FY'19 (Late December thru March 31st)

- ► Crafted five press releases
- ▶ 39 media hits including three interviews:
- Closer Look with Rose Scott on WABE-FM
- What's Next ATL podcast with Kate Sweeny
- > Atlanta Business Chronicle's BIZ show on WXIA-TV
- ► 40 million overall media impressions (print media only)
- ► 100% positive or neutral media sentiment







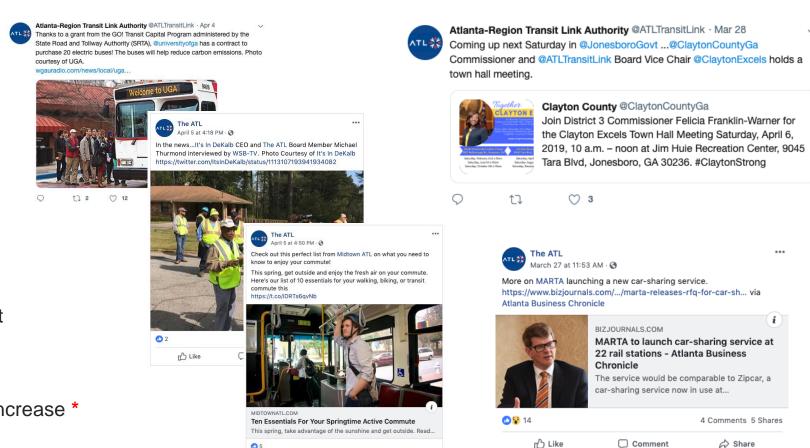
MARKETING & COMMUNICATIONS UPDATE Digital Media Third Quarter

▶ Facebook

- > 206 followers / 150% increase *
- > 163 posts
- > 24K impressions

► Twitter

- > 615 followers / 132% increase *
- > 471 tweets
- > 149K impressions
- ▶ 89% positive or neutral social sentiment
- ► Website (launched November 2018)
- ▶ 1750 average monthly visitors / 460% increase *
- ► Launch new website (week of April 15)



A Share



⊓ Like

^{*} Represents increases since the communications report at the December 14, 2018 Board Meeting

MARKETING & COMMUNICATIONS UPDATE Community Engagement Third Quarter FY'19 (Late December thru April)

Presentations to 25 organizations engaging elected officials, leadership groups, transportation and transit experts and regional stakeholders including:

Henry County BOC

Leadership Cobb

Southwest Gwinnett Chamber

Douglas County Chamber

Young Professionals in Transportation

South Metro Development Outlook

CMAA Southeast Chapter

Paulding County BOC

Leadership Rockdale

Fayette County Chamber

Atlanta Press Club

Clayton County BOC

Leadership Sandy Springs

Forsyth County Chamber

ARC Planning Academy

Korean American Association of Greater Atlanta

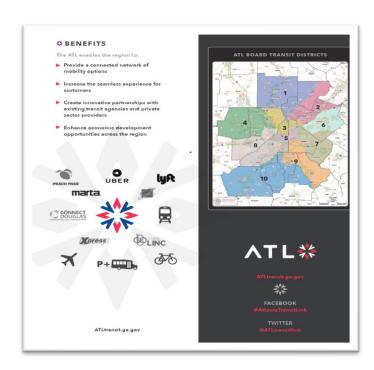
Council for Quality Growth North Fulton Advisory Panel

The Parking and Transportation Association of Georgia



MARKETING & COMMUNICATIONS UPDATE Internal Branding Impact

- ► Updated all digital and print collateral including:
- Website and social channels
- Business cards and name badges
- > ATL at a Glance print brochure
- > ATL Stakeholder Report e-newsletter
- Presentation templates
- Board presentation template
- Board communication guidelines
- Letterhead and press releases







MARKETING & COMMUNICATIONS UPDATE Regional Fixed Transit Operators Communicators Group

- ► Feb. 8, 2019 meeting agenda included the following items:
- > Regional transit updates (Xpress, Cobb, Gwinnett, Douglas, ARC, ATL)
- ➤ MARTA update and implementation of the ATL Brand
- Roundtable discussion on branding regional transit
- ► Takeaways & Feedback:
- > Xpress should consider leading the way for regional transit branding with their incoming fleet of new coaches.
- ➤ The majority of the group supported full branding of the ATL versus co-branding for the Xpress initiative
- MARTA most comfortable with co-branding





MARKETING & COMMUNICATIONS UPDATE ATL & Xpress Co-Branding Concepts



Current Status of Xpress Co-Branding:

- 77 D4500 Coaches will have this cobranding.
- The pilot bus will be delivered before the end of this month (April).
- The next 76 buses will be put into service starting in early October and spanning into late November.



MARKETING & COMMUNICATIONS UPDATE Scope of Regional Assets for External Branding Impact



Currently 1,581 vehicles* in the region would be impacted by a rebranding or cobranding initiative including:

CPACS	9
CATS	16
CobbLinc	152
Connect Douglas	70
Xpress	151
GCT	85
Henry County Transit	25
MARTA	1073



^{*} Commuter bus, motor bus, demand response, vanpool, streetcar and heavy rail.



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