#### ATL BOARD MEETING WILL BEGIN MOMENTARILY



### **ATL Board of Directors Meeting**

Charlie Sutlive, Chair February 1, 2024

### ATL Board Meeting Thursday, February 1, 2024 Proposed Agenda

- I. Call to Order
- II. Approval of the Meeting Minutes for December 7, 2023
- III. Approval of the Agenda for February 1, 2024
- IV. Public Comment\*
- V. Executive Director's Report
- VI. Committee Reports
  - 1. Xpress Operations Committee
    - Xpress ZEB Transition Report Action Item
  - 2. Regional Technology Committee
    - Regional ZEB Transition Report Action Plan
  - 3. Regional Transit Planning Committee
    - Gwinnett Referendum List Action Item
- VII. Marketing Update for ATL RIDES and Breeze Mobile 2.0 Tiffany McCall
- VIII. New Business
- IX. Adjournment



## **Public Comment**

## **Executive Director's Report**

### General Assembly Update

#### **►** Session Schedule

- Began Mon. January 8th
- Crossover Day scheduled for Thurs. February 29th
- Sine Die (final day): scheduled for Thurs. March 28th

#### ► Amended FY24 Governor's Budget Recommendation

- One-time pay supplement of \$1,000 to full-time, benefit eligible State employees
- Eligible ATL employees received the supplement in December 31, 2023 pay check
- This one-time pay supplement was covered with ATL's existing budget (no Board approval needed)

#### ► FY25 Governor's Budget Recommendation

- ATL to receive \$81,825, to provide for a 4% cost-of-living adjustment for state employees not to exceed \$3,000
- ATL to receive a fund reduction of \$2M to reflect efficiencies in commuter bus service
- Georgia Transit Trust Fund recognized at \$32M funding level



### Transit Trust Fund Update

#### **▶** Project Award Agreements

- Informed by GTIB agreements
- Drafts were shared with all project sponsors by end of CY23
- Agreements are in approval process with respective boards
- Anticipate agreements will be fully executed by April

### **▶** Progress Reporting

- Will report progress on agreement execution at April meeting
- First quarterly report on project progress will be delivered at June meeting





### **ARTP Strategic Blueprint**

#### ► Next phase in development of the ARTP

- Focus on: cross-county services, customer focus, and competitiveness
- Outline options for investment approaches
- Highlight indicatives, partnerships, etc. necessary for plan implementation

#### ► Status of effort

- RFP issued this week to management consulting firms
- Contract award anticipated by mid-March
- Effort complete by December



## Committee Reports

## **Xpress Operations Committee**

> Xpress ZEB Transition Report - Action Item



## Regional Technology Committee

Regional ZEB Transition Report – Action Item



## Regional Transit Planning Committee

➤ Gwinnett Referendum List – **Action Item** 





# ATL RIDES & Breeze 2.0 Mobile Apps Comms Launch Update

Presented by Tiffany McCall Director of Communications & Media Relations

February 1, 2024

### Multi-channel Communications Approach For Both Mobile Apps

- ➤ Today's media environment requires a multi-channel, integrated approach to effectively reach audiences.
- Communications centered around the PESO (Paid, Earned, Shared, Owned) model.
- Paid media is when you pay to market your organization to get it in front of an audience--essentially advertising.
- ➤ We relied on three of the PESO "channels" to communicate.

## **EARNED**MEDIA

Media relations, word of mouth, PR/community relations, outreach

## **OWNED**MEDIA

Website, e-newsletter, CADVL, IVR, customer service, park & rides, buses

# **SHARED**MEDIA









### ATL RIDES Mobile App Education & Awareness Launch Objectives

- ► Increase awareness of the ATL RIDES mobile app among existing and future transit customers, including trip-planning features
- ▶ Drive acceptance, adoption, and usage of the ATL RIDES app among existing and future transit customers
- ► Foster goodwill among existing customers surrounding increased trip-planning functionality and customer service
- ► Facilitate awareness, education and adoption of consistent messaging among ATL stakeholders and transit partners



# ATL RIDES Launch – Earned Media (Press Release)



169
MEDIA OUTLETS



Office of Communications & Engagement 245 Peachtree Center Avenue, Suite 2200 • Atlanta, GA 30303

Ericka B. Bayonne Chief Communications Officer 404-893-3004 office 404-226-9339 cell ebayonne@srta.ga.gov Tiffany L. McCall
Communications & Media Director
404-893-3025 office
470-249-7531 cell
tmccall@srta.ga.gov

#### For Immediate Release:

October 5, 2023

Atlanta-region Transit Link Authority (ATL) Launches Georgia's First Regional Transit Trip-Planning App ATL RIDES Enables Customers to Plan Trips Across Metro Atlanta

ATLANTA — Today, the Atlanta-region Transit Link Authority (ATL) announced the launch of ATL RIDES — the state's first regional transit trip planning app. The new technology will enable customers to travel across 13 counties via six transit agencies — Xpress, MARTA, Ride Gwinnett, Cobbluing, Connect Douglas and Cherokee Area Transportation System (CATS) — using just one app to plan their trip.

"The development of ATL RIDES is the culmination of the strong partnership between these six transit agencies in the Metro area," said Jannine Miller, Executive Director of the ATL. "Getting this app off the ground required tremendous coordination behind the scenes. And we're not stopping here. You can expect to see more efforts like this in the future as we come together to solve the region's transportation challenges."

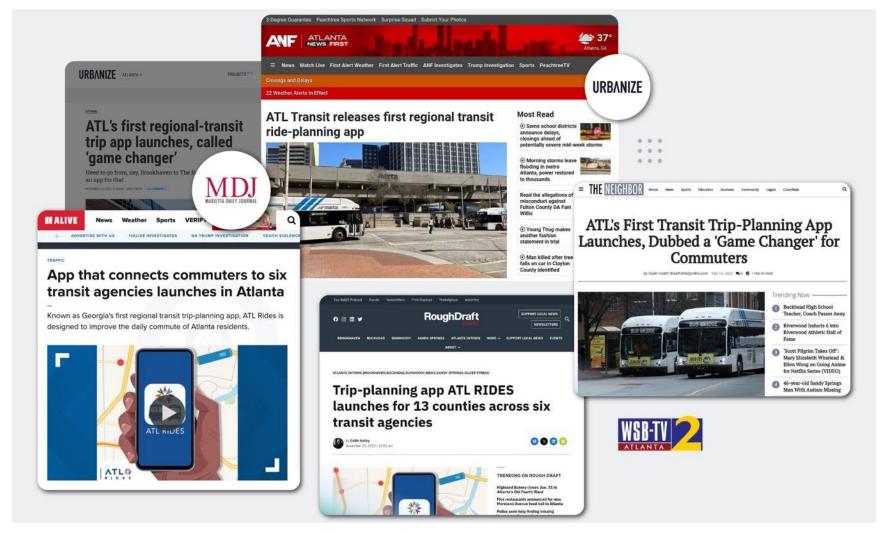
With the app, travelers will now be able to plan a trip from Buckhead to the Battery, Mableton to Midtown, Austell to the Aliport or South Cobb to Stone Mountain – cross-county/cross-agency trips that in the past have been difficult to schedule.

In addition, unlike similar apps such as Google Maps, ATL RIDES provides the most current route information directly from the transit agencies and real-time vehicle arrival information, enabling riders to see when their next bus or train will reach their location. Travelers with disabilities can also select a setting for wheelchair- accessible routes. Future plans call for the addition of micro-mobility, such as scooter share and bike share, and ondemand services such as paratransit.

Press Release



# ATL RIDES Launch – Earned Media (Pitched Digital, Print, Radio, Tv)





### ATL RIDES Launch - Secured Placements

	Outlet	Internet	Print	Radio	TV
WSB-TV	WSB	•		•	•
THE NEIGHBOR	Northside Neighbor	<b>Ø</b>	•	0	
MARIETTA DATLY JOURNAL	Marietta Daily Journal	<b>Ø</b>	•	0	
UG UrbanGEEK2	UrbanGeekz	<b>Ø</b>		0	
Zentine	Douglas County Sentinal	<b>②</b>	<b>②</b>	0	
CBS 46 News	CBS46 (WGCL)	<b>Ø</b>		0	<b>②</b>



### ATL RIDES Launch – Shared Media (Social)



#### **SOCIAL MEDIA PLATFORMS**



ATL & Xpress



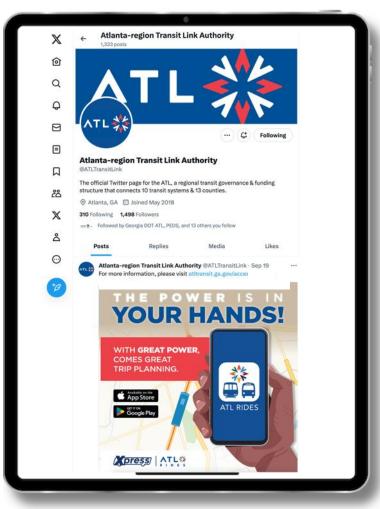
ATL & Xpress



**Xpress** 



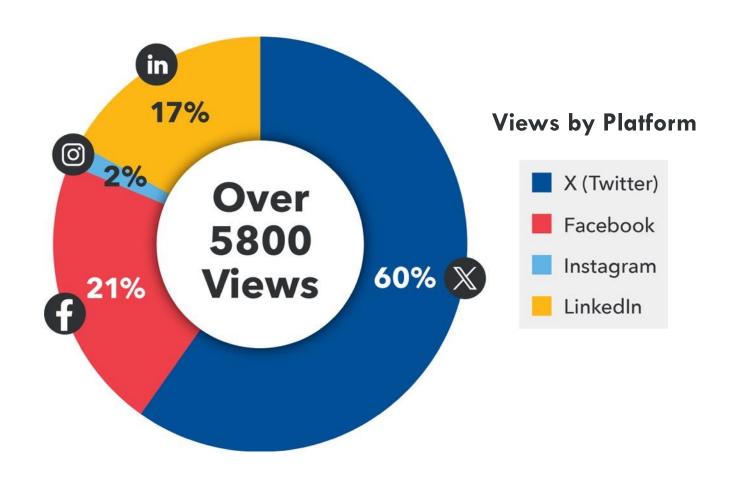
ATL



Social Media/Twitter

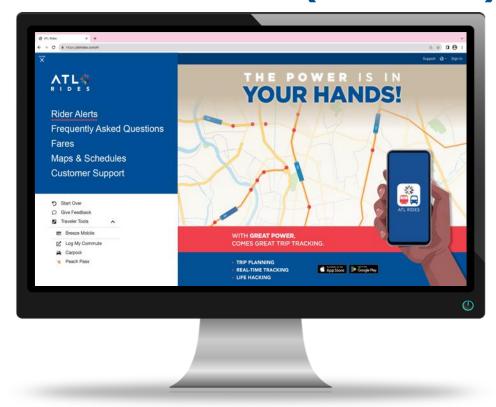


### ATL RIDES Launch - Social Media



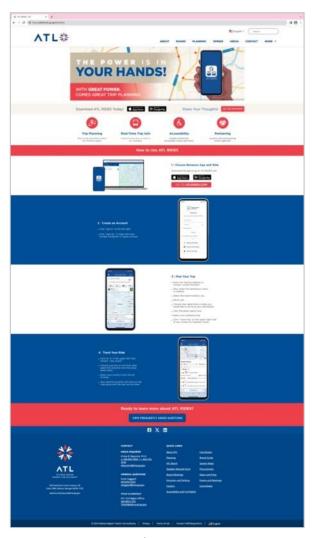


# ATL RIDES Launch – Owned Media (Website)



Web Page

atltransit.ga.gov/atlrides

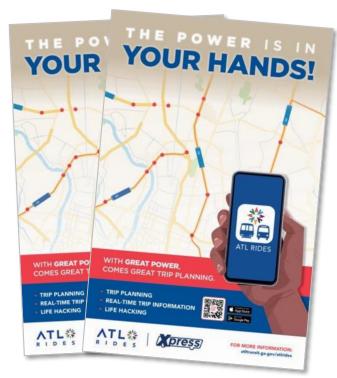


Landing Page



### ATL RIDES Launch - Owned Media

#### **PARK & RIDES**





Park & Ride Poster

50
POSTERS
Installed at Park & Rides

#### RETAIL CENTERS/BUSES

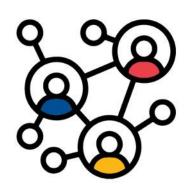


Hang Tag (Buses) /Rack Card (Retail Center)

3,500
RACK CARDS/ HANG TAGS
Distributed



# ATL RIDES Launch – Owned (Email Marketing)



Over 6200 Recipients



2355 Emails Opened

Higher vs. Benchmark



579 Clickthroughs

Higher vs. Benchmark

ATL RIDES LAUNCH - OWNED (EMAIL MARKETING)

### ATL RIDES Launch – Final Steps Media Kits For Agency Partners

- Press Release External
- ► Elevator Pitch Internal/External
- ► Talking Points
- Social Media
- Web Slider
- On-Board Monitor
- Hang Tag
- Rack Card
- Poster
- ▶ Timeline



# Breeze Mobile 2.0 App Launch – Education & Awareness Launch Objectives

#### **▶** Overall Goal:

- Supplement MARTA campaign
- Provide as seamless a transition as possible
- Improve the customer experience
- Demonstrate regional leadership
- ► Targets: MARTA, Xpress, Ride Gwinnett & CobbLinc
  - Customers
  - Operators
  - Executive teams/admin staff
  - Board/stakeholders



# Breeze Mobile 2.0 App Launch – Earned Media (Press Release)



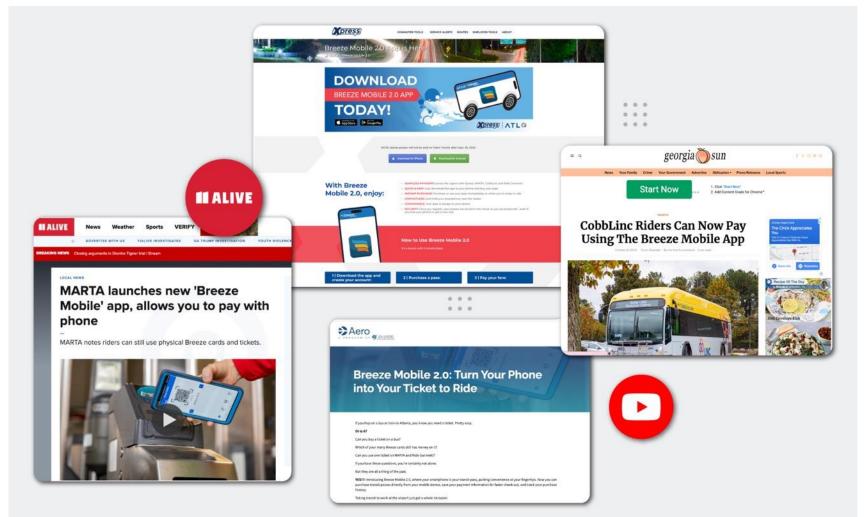
169
MEDIA OUTLETS



Press Release



# Breeze Mobile 2.0 App Launch – Earned Media (Digital, Print, Radio, TV)



# Breeze Mobile 2.0 App Launch – Shared Media (Social)



#### **SOCIAL MEDIA PLATFORMS**







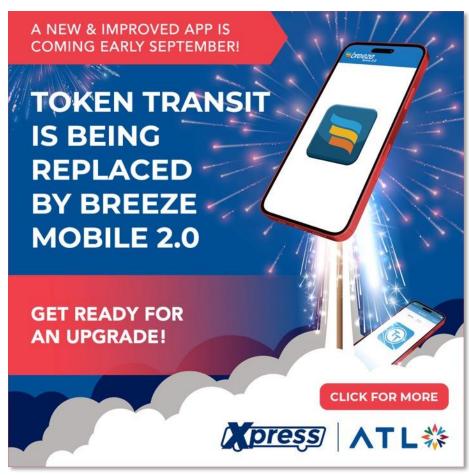




ATL



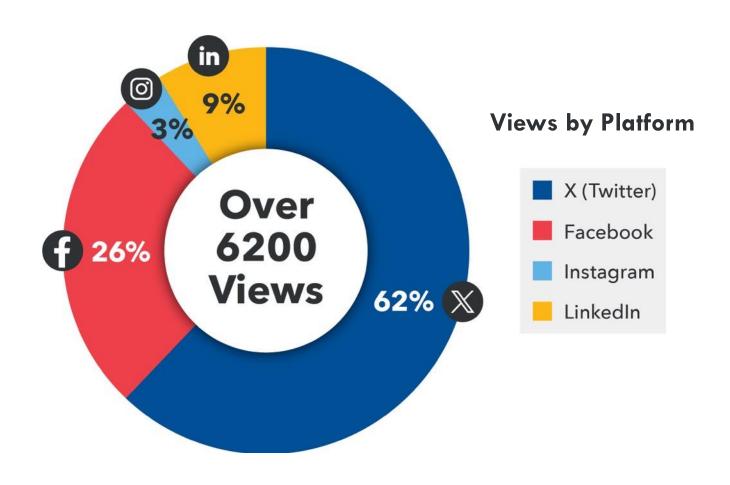
YouTube



Digital Asset



### Breeze Mobile 2.0 App Launch – Results: Xpress Social Media



Breeze Mobile 2.0 App Launch – Owned Media (Website)



Web Page

xpressga.com/breeze-mobile



Landing Page



# Breeze Mobile 2.0 App Launch – Owned Media (Park & Rides/Buses)





50
POSTERS
Installed at
Park & Rides

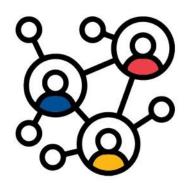
3,500
RACK CARDS/
HANG TAGS
distributed

Shelter Poster

Hang Tag



# Breeze Mobile 2.0 App Launch – Owned (Email Marketing)



Over 6200 Recipients



2355 Emails Opened

Higher vs. Benchmark





579 Clickthroughs

Higher vs. Benchmark

### Breeze Mobile 2.0 App Launch – Results: Overall Metrics To Evaluate Audience Engagement

Tactics	Media Outreach	Social Media	Website	E-Newsletter
ATL RIDES October 2023	11.4M Impressions	5,800 Impressions	5,146 Traffic	2,355 Opens 579 Link Clicks
Breeze Mobile 2.0 October 2023 - ATL May 2023 - MARTA	82.5M Impressions	6,200 Impressions	7,525 Traffic	2,355 Opens 579 Link Clicks



# Thank You!

# New Business

